Multi-Voting
(a.k.a. 3 Votes)

What:
A simple technique to narrow down a list of many alternatives to a manageable number.

Why:
Majority rule vote clearly splits a group into winners and losers. Out of a team of 10, six may like the idea and support it. The other four “non-believers” may actually undermine your efforts. A decision made by consensus is based on support.

How:
After all alternatives have been discussed, the facilitator announces that each person will get three votes to use any way he or she chooses. Sally may vote for the same alternative three times, or she may vote for three different options. The facilitator starts and solicits a vote from each individual, placing a tick mark to indicate a vote of support. After three rounds, votes are counted and further discussion ensues.